Candie Fisher

Managing Partner

Description

The Managing Partner is a critical part of the team as a representative of the firm in the community, to other investors, and to entrepreneurs. The individual is also instrumental in managing investments and working with the firm's portfolio companies and their teams. This involves hands-on work with these companies to ensure they are focused on the right objectives.

The overarching goal of the role is to help source investment opportunities, evaluate them on their merits and then build to maximum enterprise value in the companies in which the firm has invested.

Responsibilities

Activities generally take the form for four different functions:

- **Business development** – Build genuine relationships with other investors, entrepreneurs, service providers, industry executives, and other people to generate deal flow and be top of mind for receiving investment opportunity referrals. This may involve activities like prospecting at trade shows, speaking on panels, instituting methods to proactively reach out to contacts, and more.
- **Opportunity evaluation and execution** – Evaluate investment opportunities, companies and teams according to the firm's criteria; conduct due diligence, structure investments, and execute the transactions.
- **Portfolio company involvement and management** – Manage relationships with portfolio company leadership teams, coach and guide the executives, serve in a board capacity, get involved in day-to-day activities when required, identify ways for the firm to add value to our companies, report on performance and company insights, and anything else involved with shaping investments with the portfolio companies.
- **Firm development/activities** – Participate in shaping the future strategy of the firm. Participate in the back-office activities that go along with managing a small business, as needed. Help with organizing an annual investor event and potentially others.

Qualifications

- A strong aptitude for building relationships
- Direct operating experience at a C-level, ideally in a CPG or related type of business
- Experience evaluating companies and investment opportunities
- Experience navigating challenging situations and conflict
- Ability to navigate and build financial models
- Experience creating an investment thesis/analysis on companies and categories
- A self-starter; ability to flourish with limited direction provided

Contacts

Notice: JavaScript is required for this content.

Hiring organization
Candie Fisher

Job Location
Boulder, CO

Date posted
April 10, 2019

var formDisplay=1;var nfForms=nfForms||[];var form=[];form.id='4';form.settings={"objectType":"Form Setting","editActive":false,"title":"Submit Resume","show_title":1,"clear_complete":1,"hide_complete":1,"default_label_pos":"above","wrapper_class":"","element_class":"","key":"","add_submit":1,"currency":"","unique_field_error":"A form with this value has already been submitted.","logged_in":false,"not_logged_in_msg":"","sub_limit_msg":"The form has reached its submission limit.","calculations":[],"formContentData":["firstname_1551980709405","lastname_1551980714544","email_1551980719667","phone_1551980722994","position_1551980850820","upload_resume_1551980785997","message_1551981525568","submit_1551980922754"],"allow_public_link":0,"embed_form":"","ninjaForms":"Ninja Forms","changeEmailErrorMsg":"Please enter a valid email address!","changeDateErrorMsg":"Please enter a valid date!","confirmFieldErrorMsg":"These fields must match!","fieldNumberNumMinError":"Number Min Error","fieldNumberNumMaxError":"Number Max Error","fieldNumberIncrementBy":"Please increment by ","fieldTextareaRTEInsertLink":"Insert Link","fieldTextareaRTEInsertMedia":"Insert Media","fieldTextareaRTESelectAFile":"Select a file","formErrorsCorrectErrors":"Please correct errors before submitting this form.","formHoneypot":"If you are a human seeing this field, please leave it empty.","validateRequiredField":"This is a required field.","honeypotHoneypotError":"Honeypot Error","fileUploadOldCodeFileUploadInProgress":"File Upload in Progress.","fileUploadOldCodeFileUpload":"FILE UPLOAD","currencySymbol":"$","fieldsMarkedRequired":"Fields marked with an * are required","thousands_sep":",","decimal_point":".","siteLocale":"en_US","dateFormat":"d\/m\/Y","startOfWeek":"1","of":"of","previousMonth":"Previous Month","nextMonth":"Next Month","months":["January","February","March","April","May","June","July","August","September","October","November","December"],"monthsShort":["Jan","Feb","Mar","Apr","May","Jun","Jul","Aug","Sep","Oct","Nov","Dec"],"weekdays":["Sunday","Monday","Tuesday","Wednesday","Thursday","Friday","Saturday"],"weekdaysShort":["Sun","Mon","Tue","Wed","Thu","Fri","Sat"],"weekdaysMin":["Su","Mo","Tu","We","Th","Fr","Sa"],"recaptchaConsentMissing":"reCapctha validation couldn't load.","recaptchaMissingCookie":"reCaptcha v3 validation couldn't load the cookie needed to submit the form.","recaptchaConsentEvent":"Accept reCaptcha cookies before sending the form.","currency_symbol":"","beforeForm":"","beforeFields":"","afterFields":"","afterForm":""};form.fields=[{"objectType":"Field","objectDomain":"fields","editActive":false,"order":1,"label":"First Name","type":"firstname","key":"firstname_1551980709405","label_pos":"above","required":1,"default":"","placeholder":"","container_class":"","element_class":"","admin_label":"","help_text":"","custom_name_attribute":"fname","personally_identifiable":1,"value":"","id":20,"beforeField":"","afterField":"","parentType":"firstname","element_templates":["firstname","input"],"old_classname":"","wrap_template":"wrap"},{"objectType":"Field","objectDomain":"fields","editActive":false,"order":2,"label":"Last Name","type":"lastname","key":"lastname_1551980714544","label_pos":"above","required":1,"default":"","placeholder":"","container_class":"","element_class":"","admin_label":"","help_text":"","custom_name_attribute":"lname","personally_identifiable":1,"value":"","id":21,"beforeField":"","afterField":"","parentType":"lastname","element_templates":["lastname","input"],"old_classname":"","wrap_template":"wrap"},{"objectType":"Field","objectDomain":"fields","editActive":false,"order":3,"label":"Email","type":"email","key":"email_1551980719667","label_pos":"above","required":1,"default":"","placeholder":"","container_class":"","element_class":"","admin_label":"","help_text":"","custom_name_attribute":"email","personally_identifiable":1,"value":"","id":22,"beforeField":"","afterField":"","parentType":"email","element_templates":["email","input"],"old_classname":"","wrap_template":"wrap"},{"objectType":"Field","objectDomain":"fields","editActive":false,"order":4,"label":"Phone","type":"phone","key":"phone

_1551980722994","label_pos":"above","required":1,"default":"","placeholder":"","container_class":"","element_class":"","input_limit":"","input_limit_type":"characters","input_limit_msg":"Character(s) left","manual_key":false,"admin_label":"","help_text":"","mask":"","custom_mask":"","custom_name_attribute":"phone","personally_identifiable":1,"value":"","id":23,"beforeField":"","afterField":"","parentType":"textbox","element_templates":["tel","textbox","input"],"old_classname":"","wrap_template":"wrap"},{"objectType":"Field","objectDomain":"fields","editActive":false,"order":5,"label":"Position","type":"listselect","key":"position_1551980850820","label_pos":"above","required":1,"options":[{"errors":[],"max_options":0,"order":2,"new":false,"options":[],"label":"Operations Manager","value":"operations-manager","calc":"","selected":0,"settingModel":{"settings":false,"hide_merge_tags":false,"error":false,"name":"options","type":"option-repeater","label":"Options Add New Import","width":"full","group":"","value":[{"label":"One","value":"one","calc":"","selected":0,"order":0},{"label":"Two","value":"two","calc":"","selected":0,"order":1},{"label":"Three","value":"three","calc":"","selected":0,"order":2}],"columns":{"label":{"header":"Label","default":""},"value":{"header":"Value","default":""},"calc":{"header":"Calc Value","default":""},"selected":{"header":"","default":0}}}},{"errors":[],"max_options":0,"order":2,"new":false,"options":[],"label":"Chief Executive Officer","value":"chief-executive-officer","calc":"","selected":0,"settingModel":{"settings":false,"hide_merge_tags":false,"error":false,"name":"options","type":"option-repeater","label":"Options Add New Import","width":"full","group":"","value":[{"label":"One","value":"one","calc":"","selected":0,"order":0},{"label":"Two","value":"two","calc":"","selected":0,"order":1},{"label":"Three","value":"three","calc":"","selected":0,"order":2}],"columns":{"label":{"header":"Label","default":""},"value":{"header":"Value","default":""},"calc":{"header":"Calc Value","default":""},"selected":{"header":"","default":0}}}},{"errors":[],"max_options":0,"order":3,"new":false,"options":[],"label":"Brand Manager","value":"brand-manager","calc":"","selected":0,"settingModel":{"settings":false,"hide_merge_tags":false,"error":false,"name":"options","type":"option-repeater","label":"Options Add New Import","width":"full","group":"","value":[{"label":"One","value":"one","calc":"","selected":0,"order":0},{"label":"Two","value":"two","calc":"","selected":0,"order":1},{"label":"Three","value":"three","calc":"","selected":0,"order":2}],"columns":{"label":{"header":"Label","default":""},"value":{"header":"Value","default":""},"calc":{"header":"Calc Value","default":""},"selected":{"header":"","default":0}}}},{"errors":[],"max_options":0,"order":4,"new":false,"options":[],"label":"VP Brand Marketing - OR","value":"vp-brand-marketing-or","calc":"","selected":0,"settingModel":{"settings":false,"hide_merge_tags":false,"error":false,"name":"options","type":"option-repeater","label":"Options Add New Import","width":"full","group":"","value":[{"label":"One","value":"one","calc":"","selected":0,"order":0},{"label":"Two","value":"two","calc":"","selected":0,"order":1},{"label":"Three","value":"three","calc":"","selected":0,"order":2}],"columns":{"label":{"header":"Label","default":""},"value":{"header":"Value","default":""},"calc":{"header":"Calc Value","default":""},"selected":{"header":"","default":0}}}},{"errors":[],"max_options":0,"order":4,"new":false,"options":[],"label":"Marketing Director","value":"marketing-director","calc":"","selected":0,"settingModel":{"settings":false,"hide_merge_tags":false,"error":false,"name":"options","type":"option-repeater","label":"Options Add New Import","width":"full","group":"","value":[{"label":"One","value":"one","calc":"","selected":0,"order":0},{"label":"Two","value":"two","calc":"","selected":0,"order":1},{"label":"Three","value":"three","calc":"","selected":0,"order":2}],"columns":{"label":{"header":"Label","default":""},"value":{"header":"Value","default":""},"calc":{"header":"Calc Value","default":""},"selected":{"header":"","default":0}}}}],"container_class":"","element_class":"","admin_label":"","help_text":"","drawerDisabled":false,"id":19,"beforeField":"","afterField":"","value":"","parentType":"list","element_templates":["listselect","input"],"old_classname":"list-select","wrap_template":"wrap"},{"objectType":"Field","objectDomain":"fields","editActive":fal

se,"order":6,"label":"Upload Resume","type":"file_upload","key":"upload_resume_1551980785997","label_pos":"above","required":1,"container_class":"","element_class":"","manual_key":false,"help_text":"","save_to_server":1,"upload_rename":"","media_library":"false","upload_multi_count":1,"max_file_size":104857600,"upload_types":"","select_files_text":"Select Files","drawerDisabled":false,"id":24,"beforeField":"","afterField":"","value":"","parentType":"textbox","element_templates":["file-upload","input"],"old_classname":"","wrap_template":"wrap","max_file_size_mb":"100","uploadNonce":"0984174a70"},{"objectType":"Field","objectDomain":"fields","editActive":false,"order":7,"label":"Message","type":"textarea","key":"message_1551981525568","label_pos":"above","required":false,"default":"","placeholder":"","container_class":"","element_class":"","input_limit":"","input_limit_type":"characters","input_limit_msg":"Character(s) left","manual_key":false,"admin_label":"","help_text":"","textarea_rte":"","disable_rte_mobile":"","textarea_media":"","drawerDisabled":false,"value":"","id":26,"beforeField":"","afterField":"","parentType":"textarea","element_templates":["textarea","input"],"old_classname":"","wrap_template":"wrap"},{"objectType":"Field","objectDomain":"fields","editActive":false,"order":8,"type":"submit","label":"Submit","processing_label":"Processing","container_class":"","element_class":"","key":"submit_1551980922754","id":25,"beforeField":"","afterField":"","value":"","label_pos":"above","parentType":"textbox","element_templates":["submit","button","input"],"old_classname":"","wrap_template":"wrap-no-label"}];nfForms.push(form);